ZARFISHAN SUALEH

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Career Summary

I'm an experienced Electrical Engineer with a background in commercial and Industrial installations. I have work experience with many local and multinational manufacturing and utility companies in areas of planning, project management and tendering. My diversified experience can add value to any organization and also provide me opportunity to accept challenges and serve any organization as per the best of my knowledge and skills.

Academic Background

- B.E Electrical Engineering 1993, First Division, from N.E.D University of Engineering and technology, Karachi.
- High School Certificate.1987, Grade "A"
- Secondary School Certificate 1985, Grade "A-1".

N.E.D FINAL PROJECT

- Reception of Telemetry Data from Amateur Satellite Uosat2.
- Actively participates along with other group members in designing/fabricating antenna, LNA, receiver and decoder & pc Interface.
- The project required extensive application oriented knowledge of analog and digital electronics.

Professional EXPERIENCE

MANAGER PROJECT AT THE TERMINATORS
January 2019 till April 2019.

- Coordination with team, suppliers and ensure timely delivery of goods at site.
- Planning and procurement of material from suppliers/distributors.
- Site visits to see work in progress.
- Successfully completed of Engro Polymer Caustic flaker lighting project.

MANAGER PROJECT PLANNING AND EXECUTION AT K-ELECTRIC

December 2016 till October 2018.

- Manage a team of engineers working on system improvement Projects.
- Technical vetting of Loss control and system improvement projects.
- Successfully achieved time bond targets of all projects including meter installation.
- Coordination with different departments for execution of projects e.g business finance, Project management, preventive maintenance, inventory control etc.
- Planning and execution of new connection schemes including site surveys etc.
- Coordinate with applicants/customer care for completion of documents.
- Successfully executed new connection scheme cases within stipulated time.

EXECUTIVE ENGINEER AT SCHNEIDER ELECTRIC

November 2008-November 2016.

- Review of drawings and specifications of tenders/inquiries that are receive from the Client Consultants and prepare cost estimate of the product accordingly.
- Raising RFQs with suppliers and vendors and negotiate prices with them.
- Obtaining technical clarification from the client/Consultants if required.
- Meetings with Client to discuss the scope and technical issues if any.
- Coordination with engineering, production, QA/QC and planning departments for all necessary clarification and feedback required for preparing the bid.
- Pre-bid meetings with different department's representatives to discuss scope of Supply and time frame for completion.
- Preparation of technical and commercial offers for local/ foreign Customers, WAPDA, KE Electric and other customers including LT and HT switchgear, Power Panels, Load take off panels, MCC Panels and distributions boards, AC/DC Panels and Relay Control Panels.
- Post-order meetings with project and design teams to discuss issues if any. Any other duties and responsibilities as assigned from time to time.
- Prepared offers for projects like Benazir International airport, P&G, National Industrial parks etc and achieved 80% results.

ASSISTANT MANAGER SALES: AT JHONSON & PHILIPS

September 2007 to October 2008.

- Technical evaluation of tenders/inquiries including drawings, technical specifications which are received from client.
- Coordination with engineering, production, QA/QC and planning, departments for all necessary clarification and feedback required for preparation of bid.
- Preparation of technical and commercial offers for switchgear and transformers.
- Visiting client and consultants occasionally for prequalification and negotiate the prices.

ASSISTANT MANAGER ENGINEERING AT MASS INDUSTRIES PRIVATE LIMITED

June 2005 to August 2007.

- Preparation of commercial and technical offers of High voltage cables.
- Coordination with sales team during project execution.
- Raising RFQs with suppliers and vendors and negotiate prices with suppliers.
- Meetings with Client to discuss the scope and technical issues.
- During this period, successfully complete a project with Fauji Fertilizer Bin Qasim Ltd. The project included manufacturing, installing and commissioning of 'BAG HOUSE' in their Plant. During the project execution discuss technical issues with the client to see the requirement of different equipments and instruments for this project. Also negotiate prices with venders for procurement of material.

ASSISTANT MANAGER ENGINEERING AT SYNERGY CORPORATION

March 2000 to February 2004.

- Technical evaluation of tenders, inquiries and specifications for requirement of diesel and gas generators.
- Preparation of commercial and technical offers
- Coordination with sales team.

ASSISTANT MANAGER ENGINEERING AT JHONSON AND PHILIPS PAKISTAN (LTD)

March1995 to December 1997

- Technical evaluation of tenders and inquires which are received from the client.
- Review the design and prepare offers of H.T and L.T Switchgear.
- Preparation of Engineering Documents. (Drawings, component list and cost sheet etc)
- Coordination with other departments in preparation of above documents.
- Completed one-week's course of training held by GEC England and received Certificate.

SPECIAL SKILLS

- Leadership skills
- Communication skills
- Negotiations skills
- Analytical skills
- IT skills e,g M.S office(WORD,EXCEL,POWERPOINT).
- Emailing(OUTLOOK,LOTUS NOTES)

PROFESSIONAL AFFILATION

- Member Pakistan Engineering Council.

PERSONAL INFORMATION

NAME: ZARFISHAN SUALEH
FATHER'S NAME: MIYAN MUHAMMED SUALEH

RELIGION ISLAM

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